

# Salix Finance

LBEG Meeting

16<sup>th</sup> October 2018

Alex Morgan and Ed Clark

- Introduction to Salix
- How the funding works
- Application process
- Support and knowledge



# Who We Are

# Popular technologies

100+ energy efficiency technologies and growing

- ✓ Boiler replacements
- ✓ Building energy management systems
- ✓ Combined heat and power
- ✓ Heat recovery
- ✓ Heat networks
- ✓ Heating and hot water upgrades
- ✓ Building fabric insulation
- ✓ Lighting upgrades
- ✓ Street lighting
- ✓ Solar & battery storage



Renewable technologies funded

- ✓ Biomass boiler
- ✓ Solar PV

# Solar PV and battery storage

- ✓ Salix is keen to support clients who are looking to take the opportunity of completing and registering a solar PV installation before the FIT scheme is due to close on the 31 March 2019.
- ✓ Salix is interested to support battery storage projects that are combined with generation such as solar PV.

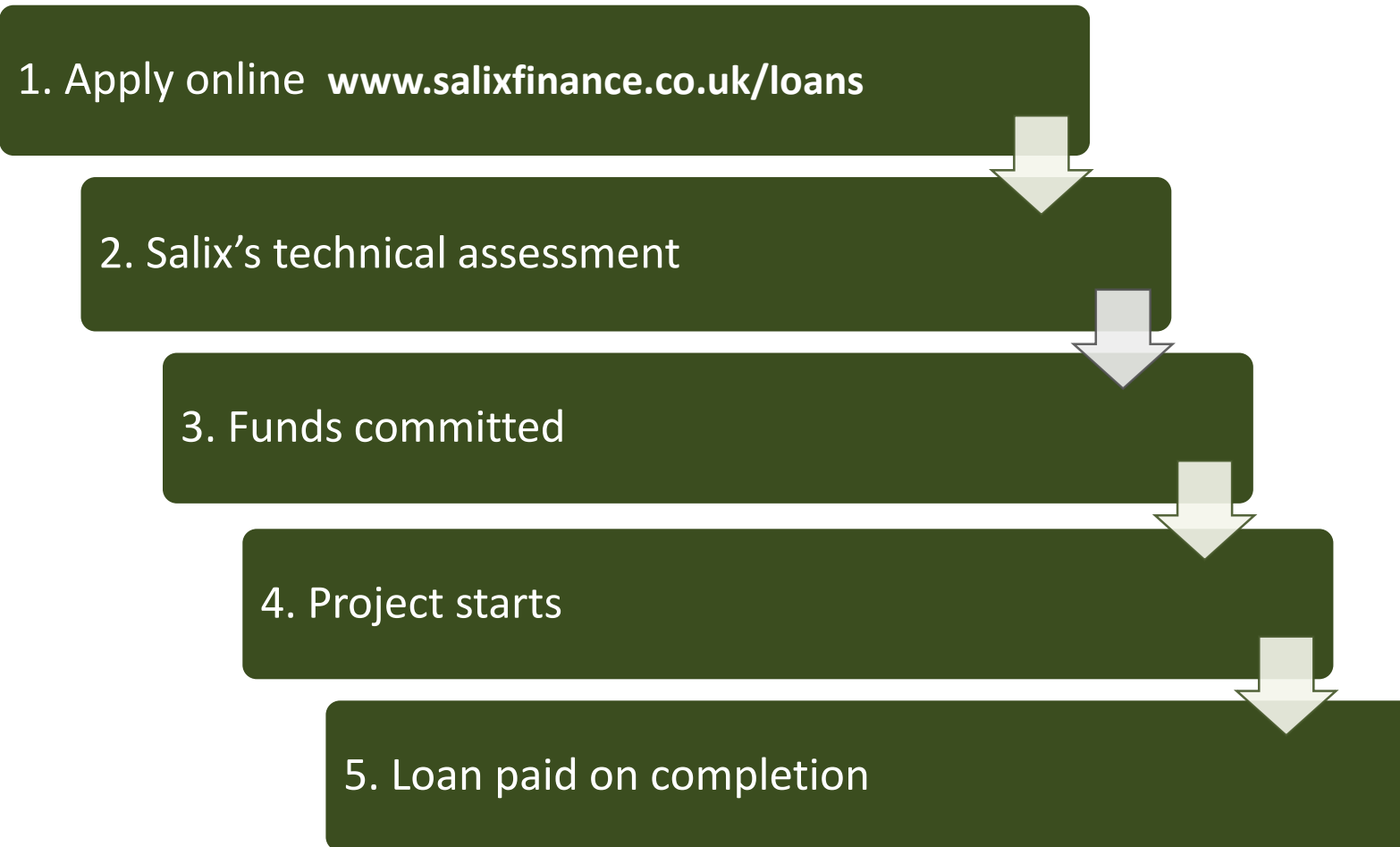
# Eligible areas of estate

- ✓ Carparks
- ✓ Communal areas of social housing
- ✓ Council offices and operational buildings
- ✓ Depots and warehouses
- ✓ External building lighting & floodlighting
- ✓ Leisure and sports centres
- ✓ Libraries
- ✓ Traffic lighting, bollards and street furniture
- ✓ Monument and other spotlighting
- ✓ Museums, galleries and theatres
- ✓ Parks and playgrounds
- ✓ Public transport shelter & footpath lighting
- ✓ Schools and academies
- ✓ Street lighting

# How the funding works

- ✓ Funding in the form of an interest free loan
- ✓ New compliancy criteria
- ✓ Projects with longer paybacks can be part-funded

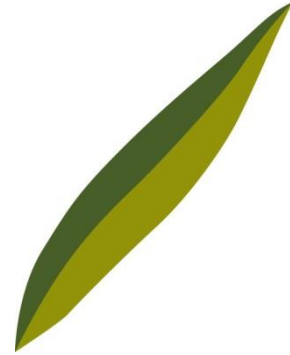
# The Salix application process





# Knowledge sharing area

# Thank you



[Alex.morgan@salixfinance.co.uk](mailto:Alex.morgan@salixfinance.co.uk)

[Edward.clark@salixfinance.co.uk](mailto:Edward.clark@salixfinance.co.uk)